



## You're New! Here's What We Expect of You

We believe that you can hit a target only if you can see it! For that reason, we offer you this concise overview of what we expect of you. Of course, we won't ask for your commitment until you know what you can expect of your sponsor and us.

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### What You Can Expect Of Us

- We will provide you with a warm welcome
  - We will put your needs first; if you succeed, then we succeed
  - We will always provide the highest quality products that meet exacting standards
  - We will promptly and accurately process and ship your order
  - We will promptly and accurately compute and send commissions and payments
  - We will operate responsibly in social, financial, business, and relationship functions
  - We will give you prompt, consistent, courteous, competent service whenever you need our help
  - We will administer the company policies and guidelines with consistency, fairness, and a view toward the long-term health of your business
  - We will keep up with your needs and demands as you grow
  - We will act with character and integrity in all that we do
  - We will communicate with you in a respectful and professional manner
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### What You Can Expect Of Your Sponsor

- Your Sponsor will provide you with a warm welcome and an introduction to your team and company
  - Your Sponsor will train and support you, in your early and ongoing needs, as you learn the business
  - Your Sponsor will answer questions
  - Your Sponsor will help you to understand the Training Bonus Plan and how you can benefit from its principles of growth and sustainability
  - Your Sponsor will keep you informed of monthly and weekly training and mentoring opportunities
  - Your Sponsor will model the character and integrity of the company and our culture in all of their interactions with you and as they represent the company
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## What We Expect Of You

- We expect you to treat your business like a business by attending to its needs, and to make the ongoing commitment to continued development of your own skill set, as it can impact your ongoing success
  - We expect you to manage your finances and inventory appropriately as they will both play a role in the ongoing demands of your business while it grows
  - We expect you to use the product every day; become a walking business card for your business
  - If you wish to build a business, we expect you to take the time to carefully study the 72 Hour Game Plan and commit to apply the principles and concepts that it teaches
  - If you wish to build a team by recruiting other consultants to the company, we expect you to understand the role of a Sponsor and to do likewise
  - We expect you to set realistic goals, share them with your Sponsor and then to do the things each day that will help you move closer to your goals
  - We expect you to act with character and integrity when you represent the company and to look for ways to build and improve on the culture we have worked hard to establish
  - We expect you to communicate any questions or concerns with us in a respectful and professional manner with intentions to strengthen our partnership with you
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